



Department of Health and Social Services
Finance and Management Services
Grants and Contracts Support Team
333 Willoughby Ave., Room 760
Juneau, Alaska 99801

RFP #170007291
Medicaid Coordinated Care Demonstration Project

Amendment #6

Amendment Issue Date: March 15, 2017

IMPORTANT NOTE TO OFFERORS: This amendment serves to provide information regarding the pre-proposal teleconference and answer questions submitted by interested parties. A copy of the amendment is available on the State's Vendor Self Service website.

- **The following revision has been made to RFP Section 1.13 Pre-Proposal Conference:**
Tuesday, March 21, 2017, 8:30 am – 10:00 am. The first hour will be a presentation by Milliman providing an overview of and answering questions about the Data Book. The final half hour will be reserved for other questions about the RFP. The teleconference number to call at the time of the session is: 1-800-315-6338; passcode: 78005#. The webinar can be accessed at: <https://stateofalaska.webex.com/stateofalaska/j.php?MTID=m5db080001b261ca642b23484f5235d17>

- **Vendor Questions have been answered as follows:**

Q1: Is there a repository of the names of those who have registered as potential responders to the RFP that can be shared publicly?

No. Participation in the procurement process is confidential until after the award of the contract(s).

Q2: Could you provide some clarification on the budget neutrality requirement — does it apply to administrative costs or medical costs?

Because of the current fiscal climate and associated budget restrictions, costs to the Alaska Medicaid program associated with implementation of a Coordinated Care Demonstration Project cannot exceed current spending for the population(s) that would be covered by a project. Spending could increase for a new service or new rate or otherwise, but the model would have to off-set and ideally lower State general fund spending overall; for example, through reduced utilization.

Q3: The Data Book contains files that have been converted to PDFs. Is it possible to obtain the level of detail provided in these converted PDFs in their original Excel or CSV formats (with confidential and PHI removed) so that we can manipulate and work with the data?

Yes. Excel versions of the Data Book Appendices A, B and C containing the data tables have now been posted to the Data Book web page at:

<http://dhss.alaska.gov/HealthyAlaska/Pages/Redesign/Milliman.aspx>

Please note that neither the Department nor Milliman can vouch for the continued integrity of these files once they have been opened and manipulated.

Q4: Could a potential vendor submit a request for different splits of the data presented in the Medicaid Data Book?

The Department might consider such a request, but significant detail is provided in the Data Book, and data provided at a more granular level could potentially violate HIPAA privacy or other confidentiality concerns, or might require additional resources the Department is unable to invest. It is more likely the Department could assist with interpreting the data provided or point a vendor to the appropriate page.

Q5: Is DHSS willing to provide potential bidders with the excel versions of the appendices that are referenced on page 4 of the Data Book? If yes:

- Will the excel versions be posted online as part of an Amendment or will those bidders that want the files need to submit a request for the excel version?
- How would potential bidders obtain access to, or purchase, the DRIVE business intelligence tool Milliman describes?

If no, does DHSS have access to DRIVE, and is DHSS willing to manipulate data in the excel versions for potential bidders in response to specific questions they submit?

The Department has posted Excel versions of the data tables contained in Appendices A, B and C — please see the answers to Questions 3 and 4 above. Milliman has provided the DRIVE tool to the Department as the owner of the data and as Milliman’s client. The Department is making PDF and Excel versions of the data tables available publicly, but to provide the data in a form that could be manipulated to smaller cells could potentially violate HIPAA privacy and other confidentiality concerns. There may be an opportunity for Coordinated Care Demonstration Project offerors to do a deeper dive into the data with the Department during the negotiation phase of the solicitation process, following initial project selection.

Q6: How will you handle projects that overlap, conflict, or otherwise impact each other?

If two projects that could potentially overlap are selected based on the initial evaluation, potential impacts of one project on the other will be resolved during the negotiation phase.

Jon Geselle
Procurement Officer
(907)465-6264
E-mail: jon.geselle@alaska.gov