

*ALASKA'S ADMINISTRATIVE
SERVICES ORGANIZATION
REQUEST FOR PROPOSALS*

**PRESENTATION FOR CHANGE AGENT
CONFERENCE OCTOBER 23, 2018**

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DEVELOP RFP TO ISSUE DATE--PROCESS

- ❖ Spring 2015—internal DHSS & Trust discussions
- ❖ 2016 ABHA Conference presentation—function, roles
- ❖ Published ASO Request for Information 2016
- ❖ ASO Site Visits to Philadelphia, PA & Virginia—
December 2016
- ❖ Readiness Assessments 2016-2017

PROCESS CONTINUED

- ❖ Late 2017—Training and TA
- ❖ RFP based on several State RFPs for BH ASOs and AK's uniqueness
- ❖ Several DHSS Divisions have had input
- ❖ CMS negotiations—February 2017-present
- ❖ Technical Writers & Actuaries

WHAT DOES DHSS WANT ASO TO DO?

DHSS Wants to Purchase Administrative Services that Will:

- ❖ Increase access
- ❖ Improve health outcomes
- ❖ Support the State to achieve improvements in outcomes/quality/cost
- ❖ Increase accountability

HOW DOES THIS FIT IN WITH 1115?

- ❖ Waiver Goals: Cross-cutting and population-specific
- ❖ Waiver Populations: 3 Broad MEGs
- ❖ Waiver Phasing Process: Services will be phased in according to population base and capacity
- ❖ Required Metrics for SUD alone: this will tell you why an ASO procurement is on the streets today

REQUIRED SUD METRICS

- ❖ 27 Required measures
- ❖ AKAIMS/MMIS can report approximately 1/3
- ❖ Reporting frequency—1/2 quarterly and 1/2 annually
- ❖ DHSS simply does not have the data capacity to collect and report these measures—must purchase this capacity from ASO

RELATIONSHIP BETWEEN DHSS AND ASO

- ❖ ASO is DHSS' Contractor
- ❖ ASO will provide certain specified administrative services
- ❖ Necessary to support the State in administering the BH system of care as specified in RFP
- ❖ ASO is managing the SOC on the State's behalf

SCHEDULE

- ❖ Issue Date: 9/28/18
- ❖ Pre-Proposal Conference: 10/8/18
- ❖ Deadline for Questions: 10/31/18
- ❖ Deadline for Receipt of Proposals: 11/26/18
- ❖ PEC Completes Evaluation: 12/31/18
- ❖ NIAC: 1/2/19
- ❖ Contract Begins: 3/1/19

ORGANIZATION OF RFP

- ❖ Section 1—Introduction and Instructions
- ❖ Section 2—Scope of Work and Contract Information
- ❖ Section 3—Format and Content
- ❖ Section 4—Evaluation Criteria and Selection
- ❖ Section 5—General Process Information
- ❖ Section 6—General Legal Information
- ❖ Section 7—Appendices and Attachments

WHAT DOES THIS MEAN FOR DBH?

- ❖ Different reporting relationship with providers
- ❖ Contract management of ASO
- ❖ ASO reporting requirements
- ❖ CMS reporting requirements
- ❖ KSAs
- ❖ Readiness Assessment 2016-2017
- ❖ Training and TA 2017-present

WHAT DOES THIS MEAN FOR PROVIDERS?

- ❖ It's a New Day
- ❖ Different Reporting Relationship with State
- ❖ Different Data Reporting Requirements
- ❖ Service Authorization Requirements
- ❖ Phasing out/in services
- ❖ Readiness Assessments 2016-2017
- ❖ Training & TA 2017-present

WHAT TO EXPECT YEAR ONE?

- ❖ **Phasing in** will help to avoid disruptions in access & support continuity of care
- ❖ DBH will be undergoing **considerable changes** too
- ❖ DBH and/or the ASO (under the authority of the State), will issue lots of **policy & operating procedure clarifications** as they are fine-tuned during implementation
- ❖ There will be **new reporting requirements** - but the focus is **STREAMLINED** reporting—new replacing existing, etc.

YEAR ONE CONTINUED

- ❖ There are **always bumps in the road**—cutting folks some slack is always helpful
- ❖ **Communication and rapid response** are keys to success
- ❖ **Constructive vigilance** will help to identify issues that need to be addressed and allow you to assist DBH & the ASO in developing solutions

ANY QUESTIONS?

THANK YOU