ALASKA’S ADMINISTRATIVE SERVICES ORGANIZATION
REQUEST FOR PROPOSALS

PRESENTATION FOR CHANGE AGENT CONFERENCE OCTOBER 23, 2018

Stephenie W. Colston
DEVELOP RFP TO ISSUE DATE—PROCESS

- Spring 2015—internal DHSS & Trust discussions
- 2016 ABHA Conference presentation—function, roles
- Published ASO Request for Information 2016
- ASO Site Visits to Philadelphia, PA & Virginia—December 2016
- Readiness Assessments 2016-2017
• Late 2017—Training and TA
• RFP based on several State RFPs for BH ASOs and AK’s uniqueness
• Several DHSS Divisions have had input
• CMS negotiations—February 2017-present
• Technical Writers & Actuaries
WHAT DOES DHSS WANT ASO TO DO?

DHSS Wants to Purchase Administrative Services that Will:

- Increase access
- Improve health outcomes
- Support the State to achieve improvements in outcomes/quality/cost
- Increase accountability
HOW DOES THIS FIT IN WITH 1115?

- **Waiver Goals:** Cross-cutting and population-specific
- **Waiver Populations:** 3 Broad MEGs
- **Waiver Phasing Process:** Services will be phased in according to population base and capacity
- **Required Metrics for SUD alone:** this will tell you why an ASO procurement is on the streets today
REQUIRED SUD METRICS

- 27 Required measures
- AKAIMS/MMIS can report approximately 1/3
- Reporting frequency—1/2 quarterly and ½ annually
- DHSS simply does not have the data capacity to collect and report these measures—must purchase this capacity from ASO
RELATIONSHIP BETWEEN DHSS AND ASO

- ASO is DHSS’ Contractor
- ASO will provide certain specified administrative services
- Necessary to support the State in administering the BH system of care as specified in RFP
- ASO is managing the SOC on the State’s behalf
SCHEDULE

- Issue Date: 9/28/18
- Pre-Proposal Conference: 10/8/18
- Deadline for Questions: 10/31/18
- Deadline for Receipt of Proposals: 11/26/18
- PEC Completes Evaluation: 12/31/18
- NIAC: 1/2/19
- Contract Begins: 3/1/19
ORGANIZATION OF RFP

- Section 1—Introduction and Instructions
- Section 2—Scope of Work and Contract Information
- Section 3—Format and Content
- Section 4—Evaluation Criteria and Selection
- Section 5—General Process Information
- Section 6—General Legal Information
- Section 7—Appendices and Attachments
WHAT DOES THIS MEAN FOR DBH?

- Different reporting relationship with providers
- Contract management of ASO
- ASO reporting requirements
- CMS reporting requirements
- KSAs
- Readiness Assessment 2016-2017
- Training and TA 2017-present
WHAT DOES THIS MEAN FOR PROVIDERS?

- It’s a New Day
- Different Reporting Relationship with State
- Different Data Reporting Requirements
- Service Authorization Requirements
- Phasing out/in services
- Readiness Assessments 2016-2017
- Training & TA 2017-present
WHAT TO EXPECT YEAR ONE?

- **Phasing in** will help to avoid disruptions in access & support continuity of care
- DBH will be undergoing **considerable changes** too
- DBH and/or the ASO (under the authority of the State), will issue lots of **policy & operating procedure clarifications** as they are fine-tuned during implementation
- There will be **new reporting requirements** - but the focus is **STREAMLINED** reporting—new replacing existing, etc.
There are **always bumps in the road**—cutting folks some slack is always helpful.

**Communication and rapid response** are keys to success.

**Constructive vigilance** will help to identify issues that need to be addressed and allow you to assist DBH & the ASO in developing solutions.
ANY QUESTIONS?
THANK YOU