

**Alaska's SHARP Program**  
Providing Support-for-Service to Healthcare Clinicians Statewide

**Contract Type-3: SHARP's "Off-Cycle" Opportunity**  
SHARP-1 SLRP-4 Solicitation - 2018

**Contract-3**

SHARP now has three contract types, each with a different level of employer match. Type-3 contracts provide the ability to offer admission to SHARP for "mid-cycle" applicants. Council has resolved that the SHARP will offer employers the option to get an "off-cycle" contract, and, that this will be made possible through the Council's standard approval process.

**Purpose**

The purpose of Contract Type-3 is to allow contract opportunities "between solicitations," that is, during "off-cycle" periods. The reason is that SHARP has a key "systems problem." Historically, SHARP has conducted applicant-solicitations on only a very infrequent basis, structured around "when funds are available." This means that interested parties can be forced to wait up to a year or more "between cycles." Clearly, this situation does not match the real-life pressures that our employers face constantly. The need for hiring and retention of personnel is ongoing, and often relentless. Because of the nature of public funding cycles, SHARP has only offered application-openings episodically. Thus, there has been poor alignment between the federal and state budget cycles, and, our employers' "naturally occurring" personnel needs. Alaska can no longer afford to do this.

**Number of Type-3 Contracts (Off-cycle)**

The ultimate size of the Contract-3 group will be solely market-driven.

**Funds for Contract-3**

Council determines the portion of *non-employer* (e.g. HRSA and AMHTA) funds to be reserved for Type-3 contracts. Council will do so by reallocating a modest portion of those non-employer funds initially budgeted for Type-1 contracts.

**Employer Match for Contract-3**

For Type-3 Contracts, the employer is required to pay nearly all of the specified contract cost. The employer match equals the total contract value, minus a total of \$1,000 that the program will pay. This is a high cost for potentially interested employers, nonetheless there is evidence interested in Contract-3 to Even though this is a high price, evidence exists that numerous employers will indeed pursue this option "between cycles." The table below presents breakout of employer and non-employer funding portions for each of the three contract types.

Funding Sources and Payment Levels		Clinician Payment Levels (annual, FTE)			
		Tier-1 Clinicians		Tier-2 Clinicians	
		Regular	VHTF	Regular	VHTF
		\$ 35,000	\$ 47,000	\$ 20,000	\$ 27,000
<b>Group-1</b>					
Employer	50%	\$ 17,500	\$ 23,500	\$ 10,000	\$ 13,500
HRSA & AMHTA	50%	\$ 17,500	\$ 23,500	\$ 10,000	\$ 13,500
<b>Group-2</b>					
Employer	80%	\$ 28,000	\$ 37,600	\$ 16,000	\$ 21,600
HRSA & AMHTA	20%	\$ 7,000	\$ 9,400	\$ 4,000	\$ 5,400
<b>Group-3</b>					
Employer		\$ 34,000	\$ 46,000	\$ 19,000	\$ 26,000
Non-Employer		\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000